

# PAUL F. SCIOTTI

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## **PROFESSIONAL EXPERIENCE**

### **Estimating Link - Heavy Construction Estimating and Consulting**

*Owner - Civil Engineering Consulting Firm*

*April 2017 - Present*

- o Utilize my experiences in a consulting engineering role serving businesses in need of temporary help.
- o Performing estimating, job costing, field supervision and contract administration duties for understaffed local contractors.

### **P.A. Landers, Inc.**

*Construction Division Manager*

*March 2010 - April 2017*

- o Oversee the internal operation of the heavy construction division in a multi-million dollar heavy/highway construction and aggregates company. The department performs a yearly volume of \$20 - \$30M in the areas of road construction, utility work, site-work, and asphalt paving and concrete. The clients range from public agencies such as MassDOT and DCR, to various cities and towns, to large private developers and construction managers.
- o Other responsibilities include liaison with owners and field personnel, change orders, bid negotiations, estimating, scheduling, and material procurement.
- o Thorough understanding of all MS Office products, HCSS estimating software, and quantity takeoff programs such as Paydirt, Adobe, Planswift, and Insite. Working knowledge of Primavera P6 and Microsoft Project scheduling software.

### **Oldcastle Precast**

*Territory Manager*

*January 2007 - March 2010*

- o Sales Engineer for a multi-national precast concrete producer. Responsible for sales, contacts with engineers and contractors, and customer support in Bristol County, MA and RI. Achieved year over year growth in the territory and the status of the highest billing sales territory in MA / RI.

### **P.A. Landers, Inc.**

*Estimating Manager*

*August 2001 - January 2007*

- o Oversaw a team of four estimators in a multi-million dollar heavy/highway construction and aggregates company. The department estimates approximately \$130M in work volume on a yearly basis in areas of road construction, utility work, site work, airport construction, asphalt paving and concrete. The clients range from public agencies such as MassDOT and DCR, to various cities and towns, to large private developers and construction managers.

### **Tilcon Capaldi Inc. / Capaldi Bros. Corp.**

*Cost Engineer / Contract Engineer*

*September 1997 - August 2001*

- o Utilized 18 years of experience in the engineering/construction field to handle contract review, project billings, job cost reporting, and monthly profit and loss reporting for a \$60M asphalt and aggregate organization. Handled cost reporting for 5 asphalt plants, 2 quarries, and numerous road construction projects.

*Project Engineer*

*January 1983 - April 1997*

- o Managed heavy / highway projects in both the public and private sector. Performed estimating, bid negotiation, purchasing, field supervision and liaison with owners.
- o Proficient in surveying, computer hardware and software, laser beam operations, and light / heavy equipment operation
- o Served as company IT officer, EEO Officer and Radiation Safety Officer, 1988 - 1993

## **EDUCATION**

UNIVERSITY OF RHODE ISLAND

*B.S.C.E., 1983*

*E.I.T. Certificate, 1983*